

The National Electrical Contractors Association & the Cascade Chapter, NECA, Present:

## Advanced Estimating of Electrical Construction

Tuesday, August 21- Wednesday, August 22, 2018 8:00 am to 4:00 pm  
Cascade Chapter NECA Office, 315 S 3rd Street, Suite 200, Mount Vernon, WA 98273

FREE to Cascade Chapter NECA Members  
\$680 per-person for Non-Cascade Chapter NECA Members  
\$880 per-person for NON-NECA Members

Developed to discuss all phases of the estimating process, this course covers all phases of preparing a competitive bid. Key topics include identifying desirable bid opportunities, analyzing the company's capabilities to insure profitable results, the estimator's role at various stages of the project, writing an effective scope letter and identifying often hidden costs in the bid documents.

Following this class, participants will be able to:

- Discuss the steps necessary to prepare a competitive bid
- Identify the most desirable bid opportunities
- Describe how a company's capabilities can be analyzed to insure profits
- Discuss cash flow and bonding
- Discuss relevant contract terms
- Identify price adjustment techniques, overhead, and profit
- List the documents required to estimate a construction project

This course will be facilitated by Bob Mooty with NECA.

Send in Registration using a Check or Credit Card:

Name \_\_\_\_\_ Job Title \_\_\_\_\_

NECA Member Number \_\_\_\_\_ NECA Chapter Affiliation \_\_\_\_\_

Company \_\_\_\_\_ Street Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Telephone \_\_\_\_\_ Unique email \_\_\_\_\_

*\*Required for course records*

Enclosed is my check for \$ \_\_\_\_\_ Please make check payable to the Cascade Chapter and mail to: 315 S 3rd St, Suite 200, Mount Vernon, WA 98273

Charge to my: (Circle one)      Visa      MasterCard      American Express      \$ \_\_\_\_\_

Credit Card Account No. \_\_\_\_\_ Exp. Date \_\_\_\_\_ Security Code \_\_\_\_\_

Cardholder Name \_\_\_\_\_ Signature \_\_\_\_\_

Card Billing Address \_\_\_\_\_ Card Billing Zip Code \_\_\_\_\_

Email confirmation to \_\_\_\_\_

*\*Required for course records*

**Cancellation Policy:** Full refunds are available up to 30 days before the program, a \$75 fee, plus the cost of any materials received, will be assessed for cancellations up to 7 days before the program, and cancellations less than 7 days before the program will result in a full forfeiture of the fee. Substitutions can be provided at any time.

Participants who successfully complete this course will be awarded 12 Continuing Education Hours, however, due to the nature of this course these CEU's do not meet WA State Department of L&I Requirements and are not eligible to be used towards WA State Electrical Licensing CEUs.

NECA Premier Partners

