



Dec. 28, 2018

**MEMO TO:** SIGNATORY IBEW CONTRACTORS

**FROM:** Joseph J. Lorenzo, IBEW 191 Business Manager  
Cindy K. Austin, NECA Cascade Chapter Manager

**MEETING NOTICE:** GOOD OF THE INDUSTRY MEETING

**DATES:** **QUARTERLY:**  
**Friday, February 15, 2019** (Thursday, January 24 meeting cancelled)  
Thursday, April 25, 2019

**PLACE:** Cascade Chapter NECA Office  
315 S. 3<sup>rd</sup> Street, Ste 200  
Mount Vernon, WA 98273

**TIME:** 5:30PM - 7:30PM

***WHO Should attend? All IBEW/NECA Signatory Contractors & Key Personnel & Local IBEW Representatives Invited by the Business Manager***

**Please plan on joining us from 5:30 to 7:30 p.m. Together we will build a bridge to a more successful future.**

## **A G E N D A**

Securing projects and building market momentum is critical for the successful future of both the IBEW and NECA.

We will be meeting to discuss current challenges and opportunities impacting our combined abilities to win work.

The evening will set the foundation for our strategy to better communicate our unique advantage to the construction market. Those in attendance will build our future agendas.

We will be reviewing:

1. Current Work Reports (manhours/contractors/apprentice breakdown)
2. Non-Union Competition
3. Challenges in securing work

**RSVP to the Cascade Chapter ASAP:**

Company Name: \_\_\_\_\_ Names/ # Persons attending : \_\_\_\_\_

Contact Casey Andrews: [caseya@necacascade.org](mailto:caseya@necacascade.org) or call 425.258.2644 to RSVP