

# 2 DAY SERVICE & MAINTENANCE MASTER CLASS

FOCUSED ON THE NEW NFPA 70E & 70B STANDARDS

## DATE & TIME



November 20th-21st, 2024  
7:30am - 4:00pm

## DID YOU KNOW

The New NFPA 70E Electrical standard for safety in the workplace and the New NFPA 70B standard for maintenance happen to be two of the biggest and best sales tools you have as a contractor. Though these weren't designed as such, these documents offer long-term benefits such as recurring revenue, multi-year service agreements, and increased negotiated projects.

## ADVANTAGES FOR ATTENDEES

1. All classroom materials provided (excluding NFPA 70E & 70B booklets).
2. Understanding "Compliance" and deep dive into the changes in both standards and what that means for the service and maintenance side of your business.
3. Understanding OSHA vs 70E vs 70B (policies, procedures, processes).
4. Introduction to sales strategies and techniques to consulting compliance
5. Network with other Contractors.
6. Food and refreshments provided.



## PRE-TRAINING WEBINAR

Join us live from 10:00 - 10:30 AM PST on October 10th, 2024, as Sean Samson and Kiley Taylor unveil the features, benefits, and expectations for the November 2024 training. Don't miss this chance to gain invaluable insights from the industry Thought Leaders!

## COST TO ATTEND

\$0 cost to attend.  
Savings of \$950

**\*CLASS SIZE IS LIMITED  
TO 24 PARTICIPANTS\***

### PRE-TRAINING WEBINAR

OCTOBER 10TH 2024  
10:00-10:30 AM PST

### TRAINING LOCATION

NECA Cascade Chapter  
315 S 3rd St, Suite 200  
Mount Vernon, WA 98273

### REGISTRATION EMAIL

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